

THOUGHT LEADERSHIP SERIES

HOW TO EXECUTE A SUCCESSFUL ESPC

Enlisting 3rd party experts, Owners Reps, to maximize the value of your project and minimize risk

FRIDAY
July 1, 2022
1:30-2:30 PM
(EASTERN STANDARD TIME)



AVOID COMMON ESPC PITFALLS George Buchanan Founder & CEO, 2KB Energy Services

Experienced owner's reps protect customers' interests; from assistance in RFP development, contract negotiation, and technical verifications, ORs ensure dispute avoidance and cost savings.

REGISTER TODAY

https://bit.ly/3znSWWl
ga.energyservicescoalition.org



CREATING MUTUAL ACCOUNTABILITY Melissa Hargrove President & CEO, HARHAN

A successful ESPC relies on clear communication and outlined responsibilities as well as construction oversight and effective commissioning. ORs expand the capacity of the client team and monitor ESCO performance.

Moderated by Walter Reid
Sales Director, ECO-Engineering
ESC Education Committee Chair



GEORGIA FINANCE OPPORTUNITES

Kris Anderson
Energy Resources Director, GA Energy Finance Authority

Updates from the State Energy Office (GEFA) regarding energy efficiency programs, including a discussion on recent successes from the State's perspective.



The GA Energy Services Coalition is dedicated to providing an outreach program that provides information and education on performance contracting to the target audience within our state. Anyone interested in the field is welcome to join the free webinar. Please contact helen.petersen@2kbco.com if you need additional assistance.