

Energy Services Coalition: Arizona Chapter Year in Review

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What Success Looks Like



**Prescott Unified School
District 2009**

Current Arizona Chapter Membership

Jim Arwood
Executive Director
Energy Services Coalition
jjimarwood@cox.net

Robert Georgeoff
Vice President
Ameresco, Inc.
Phoenix, AZ 85016
rgeorgeoff@ameresco.com

Sandeep Nayak
Director of Engineering
Climatec
Phoenix, AZ 85053
sandeepn@climatec.com

Sarah Price
Manager, Marketing &
Communications
Ameresco, Inc.

Dear Chapter Member,

As we ring in 2018, exciting things are happening with the Energy Services Coalition all around the nation. In 2018 the ESC will hold its Seventh Annual Market Transformation Conference in Atlanta, Georgia. Stay tuned for more updates.

This Arizona "Year In Review" is a sampling of the performance contracting stories that our Arizona members have shared with us during the past year. To stay up-to-date, or to share a news item with us – please visit the [Arizona ESC Chapter Facebook](#) page.

The Arizona ESC Chapter has a year-end balance of \$1,671 in the Chapter's account to provide education and develop and disseminate information to increase the delivery of energy efficiency through a guaranteed energy savings performance contract.

For ideas on Chapter activities we encourage AZ ESC Chapter members to check out the [ESC Chapter Playbook](#) on our website. The Playbook is a living document that represents examples of successes and challenges among state ESC Chapters around the country. The Playbook outlines activities and approaches these ESC Chapters have engaged in support of a statewide public programs to increase GESPC activity.

Happy New Year,
Jim Arwood
ESC Executive Director

Phoenix, AZ 85016
sprice@ameresco.com

Melissa Survick
Executive Major Account
Representative
OSRAM Sylvania Lighting
Solutions
Chandler, AZ 85249
melissa.survick@osram.com

Robert Wax
Senior Consultant
Trane - Southwest
Tempe, AZ 85282
rob.wax@trane.com



We need your involvement.

If you are a former Arizona Chapter member, then you know that the ESC provides a unique forum in which all stakeholders can work together to address and overcome any barriers which are limiting the effective use of ESPC. So, if you are still involved in energy savings performance contracting programs, products or services, then coming back to the Energy Services Coalition may be right for you. Please consider [renewing](#) your membership. I hope you will be able to (re) join us!

2017 Arizona ESPC Newsmakers

November 3, 2017: Humboldt Unified School District board members are considering a \$5 million GESPC for certain energy conservation measures. District officials have been working for the past nine months to review services and campuses to include in a performance contract.

October 16, 2017: The Arizona Department of Administration, State Procurement Office, is evaluating responses to an RFI for Guaranteed Energy Savings Performance Contract Financing Options. The RFI, which closed on October 16, seeks to establish a financial vehicle and/or methods of financing GESPC in state facilities.

September 22, 2017: Peoria's Sustainability Action Plan was adopted in 2012 and ratified by mayor and council in 2016. The plan outlines specific goals and initiatives centered on reducing energy costs, conserving resources, implementation of smart water principles, an extensive education component, and even transforming the way it designs, operates, and maintains facilities. In the summer of 2017 the City of Peoria made another giant leap in its sustainability efforts by entering into an Guaranteed Energy Savings Performance Contract. This agreement will result in significant savings by making 16 existing city facilities more energy efficient through the addition of solar power.

Prior to 2017 . . .

In the past there have been numerous examples in Arizona where the verified savings have exceeded the guarantee. These include:

- Chino Valley School District initiated a contract in 2012. Savings have increased each year. John Scholl, support services director, said the GESPC is saving money not only with energy saved, but the new HVAC saves money on maintenance.
- Scottsdale Unified School District has entered into several contracts for schools in the district and the savings are allowing the district to pay off upgrades early and direct funds back to the classrooms.
- Pinal County entered its first contract in 1999 and now has 29 facilities under contract, saving a total of more than \$600,000 a year.

Energy Services Coalition | jarwood@energyservicescoalition.org |
<http://www.energyservicescoalition.org>
5590 Crestbrook Drive
Morrison, CO 80465