

## Peer Exchange Georgia Energy Finance Authority

April 22, 2025





# **Virtual Housekeeping**



Drop your questions in the Chat box – or raise your hand



Unmute your microphone to ask questions or join the conversation



Slides will be provided - links enabled

## Agenda

**Learning Objective:** The Georgia Environmental Finance Authority (GEFA) will share their experience incorporating ePX as a GEFA program requirement, including the benefits, objectives, and lessons learned that can help other public agencies with the need for uniform ESPC project and program reporting.

- Introductions
- About eProject eXpress (ePX)
- GEFA Experience
- Q&A and Discussion
- DOE Resources and Upcoming Events



## **Speakers**



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## **About ESC**



The Energy Services Coalition (ESC) is a national nonprofit organization composed of a network of experts from a wide range of organizations working together at the state and local level to increase energy efficiency and building upgrades through Energy Savings Performance Contracting.

Local chapters; public and private sector individuals coming together to provide outreach and education.

www.energyservicescoalition.org



## What is ePX?

<u>ePX</u> is a **secure, web-based system** that enables states, agencies, institutions and ESCOs to preserve, track, and report information for their project or portfolio of energy services projects.

ePX is a **free** resource developed and maintained by Lawrence Berkeley National Laboratory on behalf of the U.S. Department of Energy (DOE).



### Resources

- How to Get Started with ePX, user guide, training videos: <u>ePX Help/Documentation page</u>
- Review the Deep-Dive Training <u>recording</u> (<u>see slides here</u>)

# Investing in Georgia's Energy, Land, and Water Resources

# ePX Introduction in Georgia

Miracle Wilson | Energy Program Manager April 22, 2025





# <u>Agenda</u>

- GEFA's History with ESPC from Kris Anderson
- First steps and Initial thoughts
- Introduction and Timing
- Education
- Lessons Learned
- Next Steps



# Joined ESPC Campaign as a Leader

## Our Goals

- Become a champion and provide more resources for our ESPCs
- Alleviate pressure from all parties during the measurement and verification phase and provide more flexibility and transparency with ePX
- ESCO will take more responsibility to provide accurate and prompt M&V reports for both GEFA and the agency
- Organized and easily accessible documents
- Provide more technical assistance to our Prequalified ESCOs

## Benefits so far

- Georgia gained more resources and technical assistance to better understand the ePX tool
- Education, training, and tutorials made it easy to create an account and guide others



# Introduction to RFQ

- Winter 2024
  - Those current ESP Prequalification were to expire March 2024
  - Wanted to add new language to the RFQ before upcoming expiration
    - Send out updated changes
    - Allowed time for questions
  - Timing is important
- New language added February 27<sup>th</sup>,2024
  - Definition
    - 1.10 " "eProject eXpress" is a U.S Department of Energy platform used for state and local governments to report, track, and demonstrate the ongoing value of the energy savings performance contracting projects and programs."
  - Additional Terms and Conditions
    - 7.2 Statement of Agreement "... the ESP acknowledges acceptance of the Final Audit Agreement, Contract, and Finance, documents, as well as the use and monitoring of eProject eXpress platform to record and capture all ESPC data and metrics from the project for the GESPC program."



## **Lessons Learned**

## Education & Training

- Many ESCOs do not have an eProject Builder account, and have to get familiar with ePX
- How to easily transfer paper M&V reports to ePX. What information is needed from them?
- Getting use to an annual schedule
- More technical assistance for our Prequal ESCOs
- Bi-annual check-ins
  - GESPC questions
  - Document reviews
  - Contact updates, etc.



## What's next?

## Action Items

- We hosted a webinar in early December 2024 to focus on small municipalities and gather everyone for a refresher
- Organize one-on-ones with all the Prequalified ESCO to add and get them familiar with ePX
  - Get any missing data added
- Host another webinar focusing on Schools both university and K-12 in Summer 2025

# **Miracle Wilson**

**Energy Program Manager** 

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# **Q&A and Discussion**

## **Discussion Questions**

- What specific reporting challenges does your agency face when managing ESPC projects? How do you think ePX could help address those challenges?
- How do you see eProject eXpress (ePX) fitting into your agency's existing reporting processes? What challenges might you anticipate in implementation? Which benefits might help with adoption?
- Beyond reporting accuracy and risk mitigation, what additional features or functionalities would make a platform like ePX more valuable to your agency?
- Which stakeholders will you need to engage to adopt ePX as part of your agency's reporting process?
- For agencies that have not yet adopted a standardized ESPC reporting platform, what would be the most important factors in making that decision?

## Poll

# DOE Resources and Upcoming Events

## Resources

#### ePX Resources

- How to Get Started with ePX, user guide, training videos: <u>ePX Help/Documentation page</u>
- Review the Deep-Dive Training <u>recording</u> (<u>see slides here</u>)

#### Showcase Achievements and share examples of successful ESPC implementation

Case study submission form

Complete the Expression of Interest form to obtain a Partner Agreement to join the ESPC Campaign

#### U. S. DOE Better Buildings Program:

- ESPC Toolkit
  - Evaluating ESPC Results
  - The Business Case for Conducting Measurement and Verification In State and Local Government Energy Savings Performance Contract Projects

#### U.S DOE Federal Energy Management Program:

- Performance Contracting National Resource Center Hub for ESPC resources: legislation by state, SEO contacts, trainings
- M&V Guidelines: Measurement and Verification for Performance-Based Contracts Version 5.0

#### Written Guides & Reports:

- IPMVP Core Concepts
- M&V and Energy Performance Contracting for Facility Owners

## **Upcoming Events**

## **Training**

April 29 Webinar (open to all): Modernizing State Facilities

Join Lawrence Berkeley National Lab (LBNL) and the California Department of General Services (CA DGS) for a webinar on the benefits of ESPC for retrofitting state facilities. Courtney Bonas of CA DGS will share her perspective on what is required for project success. Attendees will also learn how eProject eXpress makes it easy for project owners and ESCOs to manage such projects. All are invited to <u>register today</u>.

## Office Hours

State and local ESPC Campaign partners are invited to set up a time to speak with a U.S. DOE Project
Facilitator (Owner's Representative for Federal Projects) virtual office hours. Discussion topics can be anything
regarding an ESPC project, including specific questions on your project. To request a meeting time, please
complete this Office Hours Sign-Up Form.





# Thank you!

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## Dub Taylor Energy Services Coalition

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