

Dale L. Hahs President Energy Services Coalition dhahs@energyservicescoalition.org

Re: Energy Savings Performance Contracts (ESPC) Financing of ESPC Projects

Dear Dale and ESC Membership,

Governmental Funding Advisors is pleased to finance energy savings projects throughout the United States for all of your members. Please see our details at: <u>http://www.GovernmentalFunding.com</u>

Governmental Funding Advisors provides financial advisory services and loan placement services to cities, counties, states and tribal communities for their energy-saving projects and clean energy initiatives. As the liaison between these localities and their energy service provider, conservation and weatherization auditors, and other energy specialists, we ensure the proper type of funding is matched to the project.

GFA specializes in arranging project-specific funding for new and retrofit energy efficiency projects. In the governmental sector, significant energy savings are providing millions of dollars of costs savings using energy savings performance contracts (ESPC's).

Governmental Funding Advisors organizes everything for the city, county, state or tribe including local bank participation, underwriting with zero recipient out-of-pocket costs and no upfront money plus reserves for the recipient sustainability office to pay for salaries and/or new homeowner programs:

Energy Savings Revolving Loan Fund \$1 million to \$20 million under 10 year term for city, county, state and tribal governments.

Please call upon us to help with 100% sustainability financing.

Best regards,

Mike Joseph, President and CEO Direct Dial: 248-842-3375



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