



May 6, 2008 ESC Meeting

3/4/08 - Meeting Minutes

Attendance:

Tim Gasper	Trane		
Robert Williams	TAC	Len Hoey	SEO
Courtney Kinkaid	TAC	John Hobbes	Noresco
Dave Hohns	JCI	Rich Penner	Trane
Aaron Rittenhouse	ConEd Solutions	Steve Kalland	NC Solar Center
Jack Connell	Honeywell	Don Gilligan (phone)	NAESCO
Tim Lupo	NC Solar Center	Frank Shepard	Siemens
Joe Christie	Pepco		

Meeting Location:

The meeting was held on 3/4/08 at the McKimmon Center, in Room 232
1:00pm – 2:30pm.

- I. Minutes of February 2008 Meeting approved
- II. F/U discussion – UNC General Administration. Action update - UNC's.
- III. Planning for 2008 North Carolina Sustainable Energy Conference.
- IV. SEO PC PM staffing increases. Discuss new staff members being added to promote & manage PC.
- V. S3 committee discussion, Don Gilligan (NAESCO) participating.

Old Business:

- LGU PC Toolkit Update

New Business:

- 2008 Legislature Initiative
- SEO PC Flowchart – Len Hoey

Committee Reports:

- Senate Bill 3 Committee update:
 - Aaron R. of ConEdison Solutions - Chair
 - David Hohns - JCI, Jack Connell – Honeywell, Scott Gugenheim - Siemens, Tim Gasper - Trane, and Don Gilligan - NAESCO
- Private Sector Co-Chair – Tim Gasper - Trane
- Public Sector Co-Chair – Len Hoey - SEO
- State Specific Documents Committee Chair - Tim Gasper - Trane
- Membership Committee Chair - Open
- Outreach Committee Chair - Frank Shepard - Siemens
- Workshop Committee Chair - Open
- Treasurer - Dave Hohns - JCI

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Potential State & Local PC projects:

- ✓ UNC Wilmington – RFP – Target re-release 5/18
- ✓ ASU RFP – Pre-bid 5/19, due date 7/15.
- ✓ ECSU Contract Facilitator RFP – Status
- ✓ ASU RFP – Lighting Only – Residence Halls

Next meeting date, time, location:

The next meeting is Tuesday 6/3/08, 1:00 PM at the McKimmon Center, in Room 232.

ESC - OBJECTIVES, PURPOSES, VISION AND MISSION

The specific purposes for which this corporation is organized are to provide education and develop and disseminate information to increase the delivery of energy efficiency for the benefit of the general public. Educational activities will include the development and dissemination of information about energy efficiency and how increased energy efficiency can be provided, encouraged and acquired. Activities of this corporation shall include bringing together all the interested parties for the cooperative work on:

- **identification of barriers** to the use of performance contracting as an option for building owners and occupants to acquire building upgrades, energy efficiency, water conservation, renewable energy resources; and combined heat and power,
- **development of solutions** that *remove these barriers* such as developing and disseminating new information and materials where needed;
- **exchange of information**, cooperative work by the affected parties;
- **education** on the benefits of increased energy efficiency and renewable energy and on how increased energy efficiency, water conservation, and renewable energy can be implemented;
- to remove the barriers for building owners and occupants to use performance contracting and other means for acquiring and financing building upgrades, energy efficiency, and renewable energy resources.

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Vision Statement

Through the collaborative efforts and diverse knowledge of its public and private members, the Energy Services Coalition aims to make energy performance contracting one of the primary means of increasing energy efficiency, reducing energy consumption, and improving air quality in all types of facilities in every market segment.

Mission Statement

To promote the benefits of, provide education on, and serve as an advocate for the widespread use of energy performance contracting in public and private facilities.

Strategies for Achieving the ESC Mission

- Serve as a national **one-stop clearinghouse** for information on state level performance contracting, including best industry practices, the procurement and contracting process, case studies, etc.
- **Develop and distribute success stories** and lessons learned on state program efforts to promote energy efficiency through performance contracting
- Develop and distribute success stories and lessons learned on a wide variety of performance contracting projects
- Develop capacity at the state level, through state energy offices and state departments, to educate about performance contracting and promote best practices
- Offer **workshops and training seminars** to educate all market segments on the benefits of energy performance contracting
- Promote the use of energy performance contracting through communication, workshops, and marketing resources
- **Assist with and provide support** of the development of **national, state and local policies and procedures** that enhance the widespread use of energy performance contracting in all sectors
- **Provide ongoing maintenance** of a vibrant, **interactive web site** that provides vital EPC information and self-help tools, such as model documents and templates