

Energy Services Coalition
Colorado Chapter
Regular Meeting August 16, 2007

Meeting Minutes

Meeting Location: GEO hosted at State Service Building, 1515 Sherman

In Attendance:

Chad Alevras	Ennovate Corporation		
Gary Bergard	Honeywell	Gary.bergard@honeywell.com	303-442-5700
Greg Bradshaw	Bradshaw Building Solutions	greg@bradshawbuildingsolutions.com	303-277-0420
John Canfield	Trident Energy Services		303-247-0193
David Clamage	Saulsbury Hill Financial	davidc@saulhill.com	303-629-8777
Jim Crossman	Financial Energy		
Don Davenport	EMC Engineers	ddavenport@emcengineers.com	303-979-1219
Dale Hahs	Custom Energy	daleh@customenergy.com	800-350-1239
Alsn Hill	Ennovate Corporation	allanhill@energyexpertise.com	303-309-6233
Carl Hurst	Johnson Controls		
Paul Ira	Emeresco	pira@ameresco.com	303-524-1055
Karen Keeler	AAIG	klk@allaminv.com	
Jim Knutson	Trane	Jim.knutson@trane.com	303-228-3224
Jim Kobbe	American Energy Assets	kobbe@americanenergyasseets.com	303-200-7902
Jeff Lyng	GEO	jeff.lyng@state.co.us	303-866-2264
Sean Mandel	GEO	Sean.mandel@state.co.us	303-866-2407
Mike Micci	EMC Engineers	mmicci@emcengineers.com	303-717-6479
Jared Schoch	Johnson Controls	Jared.e.schoch@jci.com	303-932-3713
Linda Smith	9Kft Strategies in Energy	Linda.Smith@9kft.com	303-582-5198
George Tocquigny	Johnson Controls	George.a.tocquigny@jci.com	303-932-3750
Steve Treubner	Johnson Controls	Steve.w.treubner@jci.com	303-898-8707
Chris Youngs	CitiCapital	chris.youngs@citi.com	303-617-1290

START OF REGULAR MEETING

Introductions:

- Bergard introduced Jeff Lyng, Program Manager for the Governor's Energy Office.
- Lyng introduced Sean Mandell, a new GEO staff member. Sean's responsibilities are ½ residential and ½ commercial.
- All present introduced themselves.
- Thank you to David Clamage of Saulsbury-Hill Financial for providing meeting refreshments.

Committees:

- None of the Outreach Committee members were present.
- Action: Kobbe to get update from Outreach Committee
- Action: Bergard to find out Bill Gruen's replacement at Xcel Energy.

Lyng stated ESC can be an asset to Xcel Energy to make DSM programs successful, by leveraging DSM dollars to maximize project sizes. With ESC's help, GEO can have more clout to form DSM programs. ESC can project how many customers they could bring to the table. Xcel Energy should have approximately 1/3 FTE dedicated as ESCO liaison.

Discussion of membership and adopting rules to exclude non-members from mailing list.

- Membership is from July 1 to June 30 with the membership dues payable by July 31.
- Hahs explained that the local chapter does not have separate rules for membership. The national ESC organization has rules that flow down to local chapters since the local chapters are actually committees within the national organization.
- Motion from Keeler: "If, after 59 days from the due date of any members dues their dues are not current, they will be removed from the Colorado Chapter's mailing list." Ira seconded and the motion carried. (Based upon the Motion, the member will be removed from the CO mailing list September 30.)

Linda Smith gave a brief history of the Colorado ESC Chapter. She noted that Colorado's energy office joined in with Utah to form the initial ESC organization. Later on, Colorado's energy office reached out to local ESCOs to form the first state chapter. Several Chapter members have served from time to time on the national board.

Hahs gave an update on the national ESC activities.

- A press release should come out soon describing a program by the DOE to expand the roles of ESC, NASEO and NAESCO.
- There is a need to get states talking to each other to share best practices.
- There will be a board election and notifications should be out soon.
- Hahs recognized that Doug Dahle of the CO Chapter has been an active member of the national ESC board for years, and that Linda was one of the three initial co-founders of the organization, serving on the Board from its inception, and holding Board officer positions over the years.

Tom Plant arrived and gave an overview of recent energy-related legislation.

- The Governor's executive order has the goal of 20% energy reduction in 5 years. Plant is confident we can exceed it.
- HB 1309 has \$500k annually to fund GEO's program efforts to promote and help implement energy projects in K-12 schools. Linda Smith worked on this.
- SB 246 establishes a Clean Energy Fund to support GEO.
 - \$7-million per year estimate.
 - Economic development for renewable energy.
 - Clean energy fund – 1/2 for economic development, 1/2 for efficiency programs.

- 3 regional outreach coordinators for East, Front Range, and West
- Governor Ritter is committed to the “Climate Action Plan” to be published this fall.

Lyng added that HB 1037 expands DSM programs.

- Urges ESC members to get involved to give recommendations for Xcel Energy to consider this Fall and next Spring.
- This will be an ongoing program to enhance DSM in IOU territory.
- Xcel Energy has lost some employees and ESC can help fill the gap by providing guidance.
- Morey Wolfson, is now the GEO’s Utilities Program Manager.

Knutson stated that some states have taken DSM programs away from utilities, and that has worked well. Ex: Vermont, Oregon, New York.

DSM Committee formed

- Action: Smith to publish list of committee members and meeting schedule.

Lyng discussed following topics:

- Prescreening of ESCOs
 - GEO is reviewing responses to RFP
 - GEO to align customers with ESCOs, but not make recommendations of one firm over another.
 - GEO website will have company info to help customers pick appropriate ESCO.
- Climate Change Coordinator, Heidi VanGenderen, is advising Ritter about what the Climate Action Plan should be.
- Greening Government Coordinator, Angie Fyfe, is putting together a statewide Utility Bill Management System.
 - RFP is out and responses due Sept 4.
 - System will create baselines and track performance of energy projects.
 - A significant portion of the buildings reduction goals in the Exec. Order will be met by performance contracting.
 - GEO is starting a GHG inventory and reduction tracking initiative.
 - Looking forward to working with ESCOs to achieve reduction goals.
 - Utility bill tool to identify targets for K-12 schools.
- Capitol Complex project paid for PV panel at Governor’s mansion. – Example of value of including PV to promote PC.
- GEO is looking for 2 in-house consulting engineers.
- Thanks to Linda Smith for promoting PC and providing the opportunity to implement now that it is politically popular.
- Discussion of Election of Chapter Officers
 - September election to be in place by 10/1/07. Action: Smith to send out nomination forms.

- Action: Smith to give proposal for general support, approximately 40 hours per year.

Next meeting: 10/16/07 at Ameresco office. Paul Ira volunteered to host and provide refreshments.

END OF REGULAR MEETING