

Energy Services Coalition – Colorado Chapter Meeting Notes for 4/12/05

Attendees:

Dan Gacnik, LONG
Jim Crossman, FEM
Jim Kobbe, Ameresco
Chris Youngs, CitiCapital
Don Croy, Current-C Energy
Jerry Heine, FEM
Gary Berggard, Honeywell
John Canfield, Trident/OEMC
Linda Smith, OEMC

First item of business: meeting notes from the previous chapter meeting were officially accepted.

Meeting Issues

Issue #1: Colorado chapter by-laws approved?

Action item #1: Gary Berggard will send the final version of the chapter meeting notes to Linda for posting on the web for review and final approval by members.

Issue #2: ESC National Organization

- National short on funding and looking for further contributions from the State chapters in the form of a “matching program” for a total amount of \$33K
- Also awaiting potential funding from DOE - \$100K
- Trying to document “PC best practices” and help overcome barriers in other parts of the country.

Action item #2: It was decided by all members that the Linda will propose to National that the Colorado chapter will provide \$1,600 and information about the local PC market with the provision that ESC National will triple that amount (\$4,800) back to the Colorado chapter in the future. Linda will write-up the grant request with the matching funds requirement and submit to Carl Hurst for signature.

Issue #3: Keeping Committees on track

Action Item #3: Linda and OEMC will provide resources to Colorado Chapter to provide 8 hours/mo. Of administrative help to keep committees and other agenda items moving. Target time frame to hire administrative help is 6 weeks.

Issue #4: SWEEP support

- Jim Crossman encouraged all members to provide support and assistance to SWEEP which supports legislation for independent utility rebate/incentive programs.

Action Item #4: Interested ESC members will lend support to Howard Gellar and SWEEP with their efforts/

Committee Reports/Other Issues

DSM/Legislative Committee

Report by Jim Crossman

- Negotiation with Xcel was successful.
- Xcel will provide \$196 million over the next 8 yrs to gain 40 MW per year for a total of 320 MW committed from Xcel.
- 2 options currently being considered with option #2 is the best option for ESCO's
 1. All Source Bidding
 2. Separate DSM Program

Action Item #1: All members encouraged to provide input to Grey Staples or other Xcel contacts to help Xcel actively pursue option #2.

Action Item #2: Revitalize efforts of the DSM/Legislative Committee. Jim Crossman will work toward organizing a meeting with Jay Breezy and ESC members. A potential follow-up discussion or meeting with Xcel Energy to promote a broad-based comprehensive DSM program.

Outreach Committee

Issue: On-Line Seminar

Co-Chairs: Mathew Dickey and Jim Knutson

Action Item: After administrative help is hired by the OEMC, the committee will decide on what the next steps are to providing the on-line seminar (i.e., costs, technology, location, etc.)

State Process Committee

Issue: Audit Pricing

Chair: Linda Smith

Action Item: Linda will organize a meeting and/or conference call to solicit input from members and ESCO's on standardizing the audit pricing within the State RFP framework.

State RFP Process

- OEMC leaning heavily toward a 2-step RFP process in order to streamline the process.
- First step will measure the minimum standards for defining an ESCO and the services actually provided in order to choose qualified potential ESCO's.
- Second step will provide more detailed information on the qualified ESCO's in a more streamlined format.

Thanks to Carl Hurst and Siemens Building Technologies for hosting the meeting.

Next meeting: 6/21/05 at Johnson Controls