

ESC State Chapter Meeting Notes
Tuesday, July 20th, 9-11

MARK YOUR CALENDARS: Next Meeting - Honeywell – October 6th, 9-11.

Attendees:

Dan Gacnik	LONG	dgacnik@long.com	303-975-2152
Linda Smith	OEMC	Linda.Smith2@state.co.us	303-894-2383
Karen Keeler	AAIG	kkeeler@qwest.net	303-623-5100
Greg Bradshaw	EEL	greg@eeidenver.com	303-239-8700
Matthew Dickey	JCI	mathew.dickey@jci.com	303-932-3773
Steve Hastings	ES3	es3consultants@aol.com	303-478-3729
Gary Berggard	Honeywell	gary.berngard@honeywell.com	303-442-5700
Jack Matzer	Avedon Development	adc.marketing@comcast.net	303-365-1353
Jim Knutson	Chevron	jknutson@chevrontexaco.com	303-734-0465
Don Croy	CurrentC	dcroy@currentc.com	720-977-9333
Richard Keal	Comfort Systems	rkeal@comfortsystemsusa.com	303-429-9219
Len Rozek	Comfort Systems	len.rozek@westernbuilding.com	303-429-9219
Carl Hurst	SIEMENS	carl.hurst@siemens.com	303-568-7138

Seminar for Architects – Carl Hurst

The recent AIA conference was well attended the PC presentation by Carl and Linda went well. Lewis Palmer schools presented a positive project reference to encourage future involvement by the architectural community in PC projects.

Action Item: Carl, John and Gary will continue the ESC effort to get the message out to the various architectural groups including AIA and others.

AEE Seminar – Linda Smith

Linda reported that Sandie Busby has agreed to act as the liaison between ESC and AEE. OEMC is working with AEE to organize a series of technical seminars that will include pc as a topic.

Seminar for Engineers and Customers – Mathew Dickey and Jim Knutson

No update at this time, but will have something prepared for the next ESC meeting.

Action Item: Greg Bradshaw will contact ASHRAE in order to include PC preso at May 2005 conference. Jim Knutson will follow-up with the AFEC conference (11/04) in order to transition his scheduled presentation into an ESC preso. Dan Gacnik will offer his services as the seminar moderator.

ESC Guidelines – Gary Berggard

The ESC Colorado Chapter needs to formalize our operating guidelines and by-laws. Additionally, we need to develop “rules for fairness” to provide an environment whereby member companies can be rewarded for their efforts for participating in industry events, but also prevent over-marketing and selling of those companies within the ESC structure.

Action Item: Gary will provide a first draft of ESC Colo. Chapter guidelines and rules of fairness for the next meeting.

State Process Development – Linda Smith

State of Colo. PC Contract

State of Colo. AG Bowers has provided support for PC contracts with the backing of recent State legislation. Linda reported that a new approved State contract draft was sent out 7/14/04.

Action Item: Karen Keeler will provide organizational review of the most recent State contract for Linda.

RFP and other State Updates

1. The bond for savings guarantee not necessary and taken-out of the State RFP.
2. Linda will schedule an M&V meeting for all ESCO's to develop a standard M&V protocol for State PC's that will be straight-forward and relatively easy to implement in the field. Will target 8-10 members of ESC companies with direct project M&V experience for sometime in September.

Action Item: Peter Oatman will send out notice of M&V Protocol meeting for sometime in September. OEMC will continue to be involved as a support agent for the customers with the long-term goal of backing-out of the process when the final M&V protocol guidelines are finalized and implemented. Linda will send-out M&V Standards for success to all ESC Committee members for their review.

Executive Order

State Exec. Order helping to institutionalize PC. Feasibility Study for all State institutions to be completed by 7/1/04 with most complying along. Next deadline for State agencies is 2/04 for RFP advertisement.

Project Update

1. Five State RFP's due out by 2/05.
2. Two out within the next few months
3. Remaining agencies and other State facilities receiving encouragement from OEMC to comply with the Executive Order and the associated deadlines for PC implementation.

DSM Update – Carl Hurst

ESC's role with regard to utility activities is to focus on performance contracting education/information.

Howard Gellar with SWEEP has reported 3 future DSM options for Colo. as follows:

1. Drive PUC to have Excel and Aquila to continue with rebates.
2. Reform utility planning rules in Colorado.
3. Present "Efficiency Colorado" program where all residents and businesses pay a "utility fee" in order to fund future DSM programs.

SWEEP will be recommending #3 as the best chance for success at the State level. This program would generate \$25 million/yr and would be projected to start in 2006. Howard Gellar is circulating a petition to include this program as a ballot initiative. This process will provide the best opportunity of success to pass through the State legislature. Howard can be reached at 303-447-0078 with questions, concerns or input from all interested parties.

Action item: ESC members encouraged to be pro-actively involved with Howard and SWEEP regarding concerns and the direction of future DSM programs.