

# **ESC – Colorado Chapter**

## **Meeting Notes**

**February 13, 2001**

**NEXT MEETING:** March 20<sup>th</sup>, 9-11 am at Tri-State Energy; CMS Viron will provide refreshments.

### **ATTENDEES:**

**ESCO Representatives:** James Jacobson, Johnson Controls; Jim Knutson, CMS Viron; Carl Hurst, Siemens; Jim Crossman, Financial Energy Management; John McAllister, Performance Technologies, Inc.; Mike Mendenhal, Trane; Dan Gacnik, Long Energy Solutions; Jenny Chizmar, Johnson Controls; Tim Warren, Honeywell. (7 ESCOs represented)

**State Energy Office Representative:** Linda Smith, Governor's Office of Energy Management (OEMC).

**Energy Engineering Company Representatives:** John Canfield, Trident Energy Services; Evan Evans, EIC (both also represent the state energy office program).

**Other Representatives:** Sharon Perkowski, NREL/FEMP

### **SUMMARY**

This was the first meeting of the Colorado state chapter of the ESC. Four committees were established (membership, outreach, process/documents, legislation/regulatory issues), and the mission for the state chapter was discussed. Chairpersons were identified for the chapter and committees began to establish objectives and tasks.

### **BACKGROUND**

This was the first meeting after the January meeting that established a need and interest in a Colorado chapter. The Colorado chapter is the first state chapter of the national organization. Linda reported that the national organization views state chapters as extremely important to the future of the organization and the national organization applauds the efforts of the individuals involved in the Colorado chapter.

### **STATE CHAPTER ORGANIZATION & DEVELOPMENT**

#### ***Leadership:***

James Jacobson of Johnson Controls was elected Co-Chair representing ESCOs. Linda Smith, Governor's Office of Energy Management, was appointed Co-Chair as the representative of the state energy office. ESC-national established that one co-chair will be an ESCO representative and another co-chair a state energy office representative.

***ESC-national's guidelines for state chapters:*** Discussion and general acceptance of guidelines. As the first state chapter there is opportunity to test the guidelines and suggest additions or modifications.

**Mission:** The mission of the state chapter vs. the national organization was discussed. To identify common goals for the state chapter, each member will submit his/her top two objectives for the organization. There was a general consensus that the strength of the organization is for the industry to jointly represent and promote itself with a collective voice in order to raise the profile of the industry, overcome negative customer views, and benefit from the partnership/endorsement of the OEMC & FEMP. Need pro-active, positive, non-confrontational approach to dealing with issues. James will draft a mission statement for review.

**Meeting Objectives:** For now, the small cohesive group will focus on immediate tasks to get some things accomplished before expanding the focus. Later on, meetings will be a forum to attract new members.

**Budget:** The chapter will need a working budget with a local checking account. Management will be through ESC-national for simplicity. John Canfield will propose to ESC-national for some funds to be allocated to the state chapter, and that funds generated by the Colorado chapter be re-allocated to the chapter. Chapter dues were recommended (\$25 for local membership), and membership in the state chapter will also require national membership. ESC-national needs to develop a way to handle state and national membership dues.

**Membership Requirements:** It was suggested that members agree to use documents and processes established by the chapter.

## COMMITTEES

OEMC will provide clerical support.

### **Membership Committee**

Dan Gacnik (Chair), Jim Knutson

Tasks: expand membership, identify

Issues: Consider fund-raising opportunities, develop partnerships with other organizations, discuss meeting format to attract members, start membership growth by partnering with other organizations. Need to decide if meetings should include business meeting plus interesting topics/speakers to attract new members.

Assignments: Each member will share names of 2 potential members to recruit by next meeting. Ask ESC-national for a spreadsheet of members that can be sorted by state.

### **Outreach Committee**

John McAllister (Chair), John Canfield, James Jacobson, Linda Smith (support role)

Tasks: Workshops and other outreach.

Issues: A workshop committee will split off of this group when needed.

### **Process/Documents Committee**

Jenny Chizmar (Chair), Carl Hurst, John Canfield, Linda Smith, Tim Warren, Mike Mendenhall

Tasks: Review and revise documents

Issues: Complete soon.

***Legislation/Regulatory Issues***

Jim Crossman (Chair), Carl Hurst, Sharon Perkowski

Tasks: Identify issues & strategies, define scope and submit plan to ESC national.

Issues: Ensure compatibility with national ESC. Important to avoid conflict/confrontation, so strategy will be to serve as a collective industry voice with a clear, collaborative, non-confrontational approach.

**UPCOMING CHAPTER ACTIVITY:** On May 17<sup>th</sup>, ESC will co-sponsor a meeting with AEE on developing, engineering, and controlling existing distributed generation.

**OTHER ISSUES**

***Legislation:*** A bill on performance contracting is being developed. Linda will provide details on existing legislation and proposed recommendations, and will solicit further comment.