



**Energy Services Coalition
Colorado Chapter
March 28, 2008**

***** Important Note: ESC Chapter Meetings start time change. 7:00 a.m. breakfast and networking, and official ESC business begins at 7:30 a.m. *****

Next Colorado ESC Chapter Meeting:

Date: Friday, April 18, 7:00 am - 9:00 am (meeting begins at 7:30)

Hosted by: The Colorado Governor's Energy Office

Location: 1580 Logan St. Suite 100, Denver, CO 80203

Meeting Attendees:

Leadership: Co-Chair: Gary Bergard - Honeywell; Co-Chair: Jeff Lyng - GEO; Treasurer: Jim Knutson – Trane; Linda Smith

ESC Members: Don Davenport – EMC Engineers; Andre Gouin – Xcel, Oscar Rangel – Johnson Controls; Chris Larocque – McKinstry; Leslie Larocque – McKinstry; Christine Diehl – McKinstry; Justin Thompson – Saulsbury Hill Financial;

Invited Guests: Government Sector: Joel Asrael and Sean Mandel – GEO.

Other Participants: Steve Hastings – E/S3 Consultants.

Special Guest and ESC Member: Tom Fuller, Wyoming Business Council.

Meeting begins at 7:30 a.m. (Scheduled start was 7:00 a.m.)

Introductions

Thank you to McKinstry Co. for providing early morning coffee and snacks.

Secretary's Report – Gary Bergard

- Motion for approval to be made at the end of the meeting.



Outreach Committee

Progress Report for May 1 Workshop

- Workshop: Greening Facilities in the New Energy Economy. (23 people have confirmed attendance)
- Several Sponsors have committed, Workshop looks financially sound.
- Moderators will do final refinement of presentations with speakers.
- Contact Linda or Moderators if any questions.
- Agenda to be modify due to time constrain
- RSVP coming very slowly, need to step up ESC efforts, your help is needed to encourage more people to attend this event our goal is 175 people.
- Workshop was included on CCCI web site.
- Blast press release was suggested.
- Jeff Lyng to try to secure the Governor's participation.
- Randy Udall agreed to speak, Jeff Lyng to talk to him about his delivery to the audience.
- Looking for ESCOS to pick up some of Linda Smith's administrative work such as; name tag, certificate for attendees, catering for breaks, lunch
- McKinstry; will help with Certificates, Honeywell with name tags. Need one more for catering & coordination.
- Oscar Rangel will investigate CEU
- We only have one Case Study Secured State Capitol, GEO offered Eaton Schools and we are looking for a large/small municipality and a Higher Ed.

Renewable Workshop with GEO

- Scheduled for May 16.
- Renewable energy companies (REC) eager to work with ESCOs,
- After long debate we are back to speed format
- ESC controls the number of REC that will be invited 15-25
- REC 5-10 min. intro to ESCOs
- Overview on Renewable & ESCOs- voted for this assignment John Canfield and Steve Hasting
- Re-visit hours for this event, meeting in the A.M. and Golf in the P.M organize by Jim Knutson.

Jim Knutson-Energy Efficiency Coalition

- Contractors Joint organization would like to interact with ESC
- Wants DSM increase they felt left out
- Testifying at PUC would like Xcel to include them more.
- Paul has written a docket on DSM



GEO Update – Jeff Lyng

Status of GEO Program Sean Mandel

- PC Grants for renewable energy will be coming soon
- Biomass- RFP on the street
- Stacey Simms offered to do a Biomass workshop as part of next ESC meeting
- Solar Innovation Grants
 - Integral design
 - Create a model to incorporate on PC

DSM Sub-Committee Update

- Xcel Energy in the project development process-Conservation Demand Side Reduction- the question is if X amount of DSM what can ESCOs provide in terms of KW and KWH reduction.
- GEO would like to facilitate a discussion between ESC and Xcel Energy on a Demand response discussion similar to the one on DSM and PC.
Initial take on topics
 - What are the opportunities (summer peak demand) for a demand response program involving ESCOs within Xcel's territory?
 - How do you begin to baseline these opportunities relative to customers' peak demand and utility peak demand?
 - Are there other examples of utilities around the country who have employed ESCOs in load curtailment as part of an ESPC?

Legislative Update

- No update

Gary motioned to approved the minutes-Jeff second- minutes approved

Budget Discussion

- Encourage to join organization.

Wyoming Chapter Opportunities

- Tom Fuller, Wyoming Business Council and WYECIP Director
- Steve Hastings, Consultant for WYECIP
- Met with government offices WAM.
- \$2 Million Funds offered for Investment Great Audit. Funds need to be spent within two years. Not retroactive and available on 7/1/08
- Go to help desk for application
- Fast Track process written WYCEIP in to the rule (county, towns, special districts)
- Casper event still on in June

Meeting Adjourned at 9:20 a.m.