

Welcome & Opening Remarks

Greening Facilities in the New Energy Economy

May 1, 2008

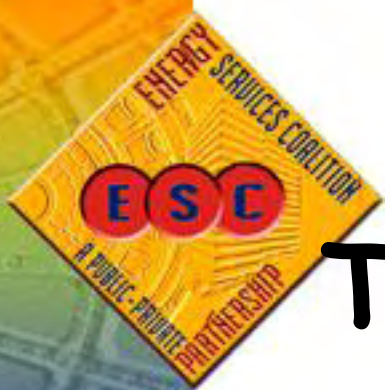


Governor's
Energy Office



Welcome

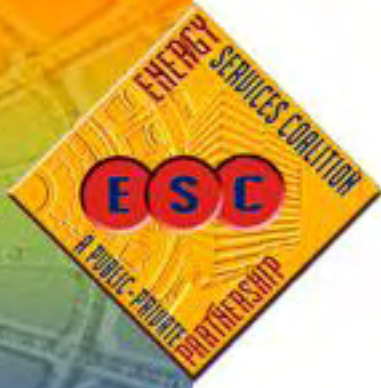
(by Jeff Lyng)



Thank you --

- For your attendance today
- Sponsors
- Moderators & speakers
- Tom Spiers, Senior Manager - Tri-State G&T
- Tom Plant, Director – Colorado Governor’s Energy Office/GEO

Tom Plant, Director Governor's Energy Office

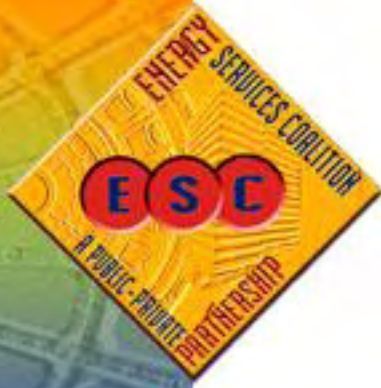


Governor's
Energy Office

Delivering on Gov. Ritter's Colorado Promise and his vision for a New Energy Economy, the Governor's Energy Office (GEO) is excited to provide the resources for Colorado's leadership role in the energy landscape.

Opening Comments

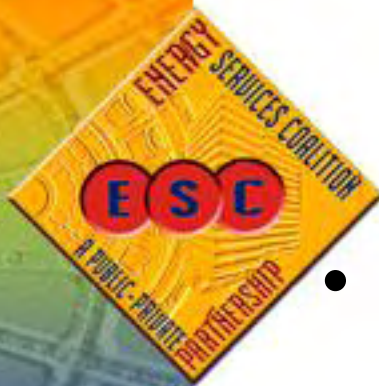
(by Jeff Lyng)



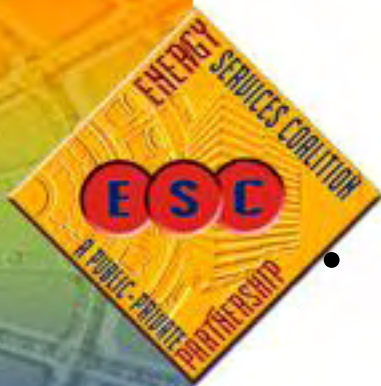
Remember what your Mother told you...



“You’ve got to eat your energy efficiency vegetables before you can have your renewable energy dessert.”



- ESC-GEO partnership
- Day full of great information
 - You may feel like you’re drinking from a fire hose today, or
 - Other possible thoughts
 - “Been there, done that.”
 - “I think I’d like to try that.”
 - “You gotta be kiddin’. That would never fly in my organization.”



- Performance Contracting (“PC”)
 - May include using savings through a non-debt based financing vehicle to pay for improvements.
 - You can also pay cash or combine available funds with PC to optimize your long-term project impact and stretch your capital budget.
 - Requires true collaboration between you, your energy services provider (“ESCO”) and your State Energy Office.
- Will include written financial performance guarantees from your ESCO!

Energy Services Coalition

(by Gary Berngard)

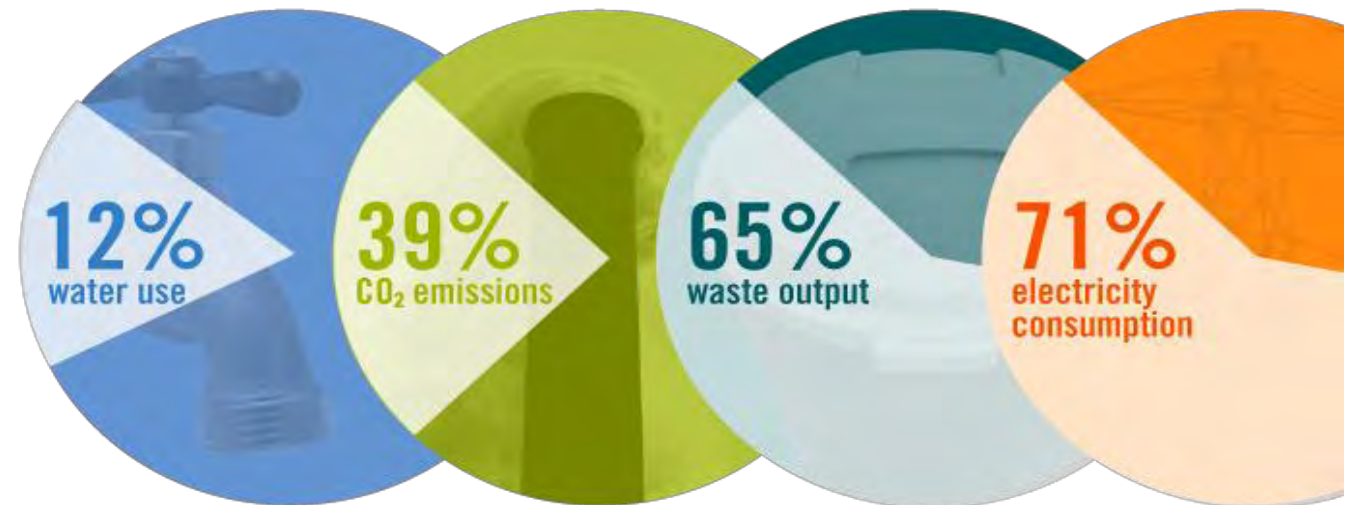


- National non-profit organization (501(c)3)
 - State chapters (now in 23 states, AND GROWING!)
 - Membership of individuals, not companies
- Public-Private Partnership
 - State Energy Offices
 - Energy Service Companies (“ESCo’s”)
 - and others serving the industry
- Primary goal
 - Promote the use performance contracting as vehicle to achieve substantive increases in energy efficiency and building upgrades through guaranteed cost savings

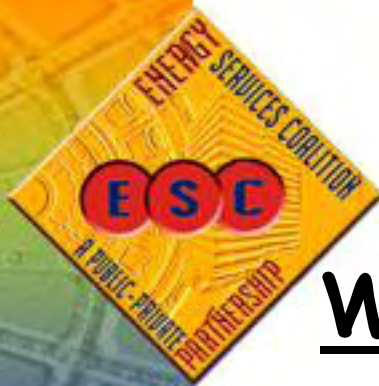


We think PC is great way to address environmental impacts from buildings

Data provided via courtesy of USGBC



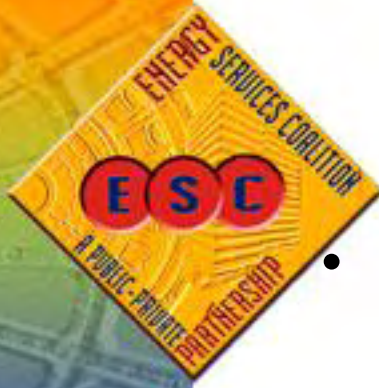
And make your buildings better places to learn, work & experience in the process



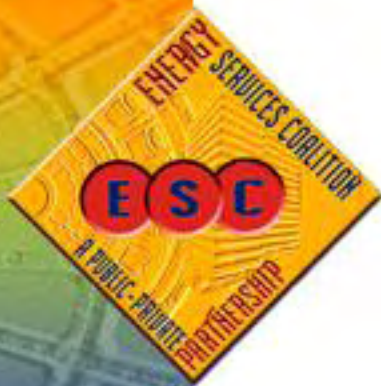
Workshop Logistics

- Programmed breaks
- Opportunity for interaction after each speaker
- Web link will be provided for soft copy of all presentations
- **NO COMMERCIALIZATION**

Useful links



- Energy Services Coalition (“ESC”)
For Colorado --
<http://www.energyservicescoalition.org/chapters/CO/index.html>
National -- <http://www.energyservicescoalition.org>
- Colorado Governor’s energy Office (“GEO”)
Regarding performance contracting --
<http://www.colorado.gov/energy>
Primary website --
<http://www.colorado.gov/energy/commercial/performance-contracting.asp>
- Wyoming Energy Conservation Improvement Program (“WYECIP”)
http://www.wyomingbusiness.org/business/energy_wyecip.aspx



Big Picture View

By

Randy Udall