



NEWS HEADLINES AND UPDATES: FROM OUR MEMBERS & ESC CHAPTERS APRIL 2, 2014

MARKET TRANSFORMATION THROUGH LEADERSHIP



The 2014 Energy Services Coalition Market Transformation Conference, July 29-30 in St. Paul, Minnesota will

showcase innovations, case studies, best practices and more in Energy Savings Performance Contracting and public building energy retrofits. More than 200 private industry professionals, government policy makers, public sector end-users and program managers are expected to attend this event.

[Click here](#) to view the conference website.

Facility Retrofits for Energy Efficiency (*FREE*)

Great Britain: Two London hospitals are hoping to save £1 million on their energy bills and cut energy use by 10% with a new ESPC. Guy's and St Thomas' is one of the biggest NHS trusts in the UK with an yearly turnover of £1.2 billion and 13,200 staff. It provides more than 2 million patient contacts every year.



Maryland: Construction has begun on a \$45 million ESPC in one million square feet of space at the New Carrollton Federal Building in Lanham and the Silver Spring Metro Center 1

building in Silver Spring. ECMs to reduce total energy consumption by 60% , include approximately 1 MW equivalent of on-site renewable energy (solar and



If you are in a position of managing, developing, implementing or marketing energy savings performance contracting programs, products or services, the 3rd Annual ESC Market Transformation Conference is designed for you!. Click [Here](#) for more information and to view the conference website.

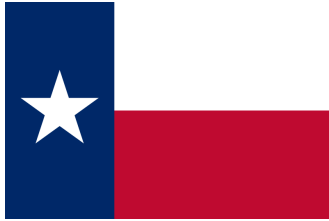


The Energy Services Coalition launched a newly redesigned website in January. Our new website is a blend of industry news, programmatic tools, ESPC case studies and more.

[Click here](#) to view the new

geothermal). GHG emissions are expected to be reduced by 20,000 metric tons and overall water consumption will be reduced by over 17 million gallons a year. First years savings are expected to exceed \$2.8 million.

Texas: The city of Clute has signed a \$5.7 million ESPC that includes lighting and water metering, as well as the installation of a new wastewater treatment plant. Clute's existing metering system has numerous inefficiencies amounting to more than \$250,000 per year in lost water revenue. In addition to the meter replacement, the new wastewater treatment plant is projected to save the city 57 percent annually in energy costs.



Pennsylvania: Directors at United School District are considering a performance contract for the high school. Currently, almost half a million dollars is going toward utility bills each

year. If the district were able to save "a very modest" 20 percent of the district's energy costs, it would equate to about \$1.3 million over 15 years, with a portion of that money being reinvested back into the building.

Pennsylvania: The Pennsylvania Chapter of the Energy Services Coalition, along with its partners PennFutures, and the Pennsylvania Energy Partnership, have created a program known as PennSave to encourage energy efficiency through the use of Energy Savings Performance Contracting (ESPC). As part of the PennSave program, a free full-day conference for school district and municipal officials is being held on April 24, 2014 to educate attendees about the nuts and bolts of performance contracting, with a focus on consumer protection.



Kentucky: Eastern Kentucky University's \$27 million ESPC is running ahead of schedule. The contract allowed the University to address

website.



Last month, the U.S. Conference of Mayors released a [new survey](#) of energy efficiency technologies in nearly 300 American cities. The survey found that mayors expect to significantly expand their investments in energy technologies over the next five years, despite budget constraints. As well, among the top priorities by cities within the last two years include: LED/energy-efficient lighting, solar systems, building retrofits, renewable energy, CNG fueling and EV charging stations/hybrid vehicles.

Negawatt Hour

The Economist is reporting that a [new study](#) by the International Energy Agency, says that investment in energy efficiency is large and growing: \$300 billion in 2011 by companies and governments in 11 countries. That is the same as the total investment in electricity generation from oil, gas and coal, though less than investment in renewable electricity plus renewable-energy subsidies. But it saves

widespread deferred maintenance issues while leaving capital budgets intact. The ESPC was funded without additional taxpayer dollars, and were financed over 12 years using the contractually guaranteed energy savings. This past fiscal year alone, EKV realized approximately \$3.2 million in utility cost and operational savings at baseline rates (the rates at the time the contract was signed). That figure jumps to \$4.2 million at current rates. In fact, despite the additions of three new campus buildings, overall utility costs have changed little at Eastern the last three years.

more in emissions of carbon dioxide than all the spending on renewables, and pays for itself.

[JOIN TODAY](#)

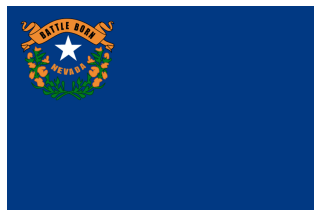
New York: The new New York ESC Chapter is on the agenda as part of the upcoming May 7 workshop in Albany. The workshop is sponsored by NYSERDA and the New York Power Authority as a way to promote ESPC and the new New York Green Bank.



Arizona: The Arizona Governor's Office of Energy Policy is set to announce a new set of pre-qualified ESCOs by the end of April. The

announcement is part of the state's new focus on ESPC as part of its Master Energy Plan.

Nevada: The Governor's Office of Energy is accepting applications for a new pilot program that will accelerate performance contracting in the State. Under the Performance Contract Audit Assistance Pilot, eligible Nevada government entities like counties, cities, school districts, and universities that enter into a performance contract may request monetary assistance for their Financial-Grad Operational Audit. Nevada received a State Energy Program grant from US DOE in 2012 to assist develop and implement a statewide ESPC program.



Exciting things are happening with the Energy Services Coalition all around the nation.

We are the nation's only public-private-partnership organization leading the charge to deliver the benefits of Energy Savings Performance Contracting.



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