



AN ENERGY SERVICES COALITION WORKSHOP DESIGNED FOR KENTUCKY AND TENNESSEE PUBLIC AND PRIVATE SECTORS ... STATE AND LOCAL GOVERNMENT DEPARTMENTS AND AGENCIES, HIGHER EDUCATION, K-12 SCHOOLS, HEALTHCARE, INSTITUTIONAL, COMMERCIAL AND INDUSTRIAL FACILITIES THAT NEED IMPROVEMENTS BUT LACK FUNDING CAN BENEFIT FROM THIS EVENT.

# Implementing Facility Improvements *...requiring no budget increases...* Utilizing the ESPC Process

**DATE:**

**September 16 - 17, 2003**

**TIME:**

**Day 1**

**8:00 - 9:00 am Registration**

**9:00 am - 4:30 pm**

**Day 2**

**8:00 am - 12 noon**

**Central Time Zone**

**LOCATION:**

**Cave City Convention Center**

**(near Mammoth Cave)**

**Cave City, KY**

*Who should attend:*

- Department and Agency Heads
- Directors of Physical Plants
- Maintenance Directors
- Budget Directors
- Conservation Advocates
- K-12 Superintendents
- Facility Managers
- Energy Policy Makers
- Energy Managers

*Sponsored By:*

- Kentucky Chapter—Energy Services Coalition
- Kentucky Division of Energy

*Additional Endorsements By:*

- Tennessee Chapter—Energy Services Coalition
- Rebuild America



## One Solution to Tight Budget Constraints

In both the public and private sectors a tight fiscal environment and need for budget constraints makes it very challenging to maintain facilities and nearly impossible to consider infrastructure improvements.

Yet in Kentucky and Tennessee there are strong initiatives underway to utilize a highly effective means of redirecting funds in existing budgets by implementing energy efficiency programs and using the energy savings created to fund the facility improvements that generate those savings.

State agencies are leading the way and gaining national recognition for the innovative use of the Energy Savings Performance Contracting (ESPC) process to address much needed facility improvements without budget increases or new tax dollars to fund these improvements. In both states there are many examples of state agency facilities, K-12 school districts, and private sector facilities that have or are in the process of developing projects that will be funded through energy, other utility and O&M savings.

**Have a growing deferred maintenance problem and no funding solution? Attend this program and learn how you and your facility can utilize ESPC to address those problems. Hear from those who have used this approach and from those who provide ESPC services. You'll be informed of resources available to help you evaluate the opportunity and potential for ESPC for your agency, institution, school district or company. Learn from actual case studies and the successes of your peers ! Don't miss this valuable opportunity !**

**Register today ! Attendance is limited !**

To register electronically go to....

[www.escperform.org](http://www.escperform.org)



# Implementing Facility Improvements ...requiring no budget increases... Utilizing the ESPC Process

## Day One - Morning Sessions

### Workshop Features ...

- Interact with peers that have or are using ESPC to implement facility improvements
- Learn how ESPC can be used to address deferred maintenance needs
- See Table Top Displays of ESPC companies and their results for both Public and Private Sector Customers
- Benefit from the experiences of others who have utilized ESPC



## September 16th morning Conference Schedule

*Please note the conference location is in the Central Time Zone*

*Morning refreshments, breaks and Day One lunch provided*

8:00am - 9:00am Registration and Table Top Displays

9:00 am Conference Sessions begin in the Auditorium ....

9:00am	<b>Conference Overview</b>	Ray Hinson	KY ESC Workshop Chairman
9:15am		Michael Azzara	KY ESC Chapter Co-Chairman
9:15am	<b>WELCOME</b>	John Davies	Kentucky Division of Energy
9:30am		Dave Edmunds	TN State Bldg Energy Mgmt Office
9:30am	<b>"ESPC Process Overview"</b>	Eddie Riddle	Kentucky Division of Energy
9:50am	<b>"ESPC in Kentucky – An Update"</b>	Joe Wolford	Kentucky Finance & Administration
10:10am		Jim Nordmann	Cabinet – Division of Engineering
10:10am	<b>Q&amp;A on Morning Sessions</b>	All Morning	
10:30am		Speakers	
10:30am	<b>BREAK &amp; TABLE TOP DISPLAYS</b>		
10:50am			
10:50am	<b>"Energy Services Coalition – an ESPC Resource"</b>	Michael Amy	Energy Services Coalition
11:10am			
11:10am	<b>"100 Million in ESPC Contracts in Tennessee and More to Come"</b>	Dave Edmunds	State of Tennessee – State Building
11:40am			Energy Management Office
11:40am	<b>Q&amp;A on Mid-Morning Sessions</b>	All Mid-Morning	
12 noon		Speakers	
12 noon	<b>LUNCH &amp; TABLE TOP DISPLAYS</b>		

### TABLE TOP DISPLAYS:

*Companies that provide technologies to improve energy efficiency and ESPC or ESPC-related services will be present at this conference with Table Top Displays. This will be an excellent opportunity for you to meet representatives of those companies that are capable of working with you to implement energy conservation measures, to provide facility improvements, and to address deferred maintenance needs through the ESPC process.*

*To arrange for a Table Top Display at this event please contact the individual below no later than **Sept. 10th** to obtain information on the display fee, display requirements, and to reserve a table top. **ONLY DISPLAYS THAT FIT ON A STANDARD 8' FOLDING TABLE WILL BE PERMITTED ! NO EXCEPTIONS !***

*contact **TRACY DOYLE** (502) 564-7192*

**Day One -  
Afternoon  
Sessions**

**SEPTEMBER 16th afternoon Conference Schedule**

1:00pm 1:30pm	<b>"Western Kentucky University ESPC Experience"</b>	John Osborne	Assoc.VP– Campus Svc's/Facilities Western Kentucky University
1:30pm 2:15pm	<b>"Differences in ESPC and Traditional Capital Projects"</b>	Panel	WKU, KCTCS, Div.of Eng'g. Div. of Energy, State of TN.
2:15pm 2:45pm	<b>BREAK &amp; TABLE TOP DISPLAYS</b>		
2:45pm 4:20pm	<b>Break Out Sessions by Sector "How ESPC Applies to Me and My Situation" "Sector-specific Case Studies" Open Discussions</b>	State Agencies K-12/Local Gov't Healthcare Commercial & Industrial	Auditorium Conference Room "A" Conference Room "B" Conference Room "C"
4:20pm 4:30pm	<b>Day 1 Review and Wrap Up</b>	Ray Hinson	Auditorium

**A reception for all Workshop attendees will follow  
the end of today's sessions from 4:30 - 6:00 pm**



**Day Two -  
Morning  
Sessions**

**SEPTEMBER 17th Conference Schedule**

8:00am	<b>Overview of Today's Fast-Paced Sessions</b>	Ray Hinson	Workshop Chairman
8:10am	<b>"EPA's Energy Star Program"</b>	EPA Speaker	To be determined
8:30am	<b>"DOE – Energy Efficiency Programs and Resources"</b>	DOE Speaker	Rebuild America
8:50am	<b>"Kentucky ESPC Legislation and Program Potential"</b>	Panel	KY Div. of Eng'g. & Div. of Energy
9:10am	<b>"Tennessee Board of Regents ESPC State-Wide Program"</b>	Keith King Joe Whitefield	TN Board of Regents
9:30am	<b>BREAK &amp; TABLE TOP DISPLAYS</b>	Auditorium	<b>ESPC 101 – the basics...</b>
10:00am	<b>Break Out Sessions by Topic</b>	C.R. "A" C.R. "B" C.R. "C"	<b>Project Financing/Savings Guarantee Procurement Process Measurement &amp; Verification</b>
10:45am	<b>"KY Pollution Prevention Center - Industrial Energy Audits"</b>	Cam Metcalf	KPPC – Exec. Director
11:15am	<b>PRESENTATIONS by KENTUCKY &amp; TENNESSEE ESC CHAPTERS</b>		KY ESC Representatives TN ESC Representatives
12:15pm	<b>Please note! LUNCH IS NOT INCLUDED IN TODAY'S PROGRAM!</b>		

**Workshop  
Benefits ...**

- Learn how to assess ESPC's value to your institution
- Discover how the ESPC process works from start to finish
- Witness the results and benefits that others have realized through Case Study examples
- Gain from the knowledge and "lessons learned" shared by those that have gained valuable experience in implementing an ESPC program

**REGISTRATION FORM** - You may either copy this page and send this completed form by fax to the KY Division of Energy (502) 564-7484 or register online at [www.esperform.org](http://www.esperform.org)

**Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Agency/Division/Department/Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone:** \_\_\_\_\_ **E-Mail Address** \_\_\_\_\_

<b>REGISTRATION FEE:</b>	<i>If received by Aug. 29th</i>	<i>If received after Aug. 29th</i>
Public Sector Rate ....	\$ 50.00	\$ 80.00
Private Sector Rate ....	\$ 80.00	\$100.00



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**CENTRAL TIME ZONE**



**LOCATION:**

*fold line for mailing*

**Cave City Convention Center  
(near Mammoth Cave Nat'l. Park)  
Cave City, KY**

**directions to Convention Center ...**

Exit 53 East off I-65 to first traffic light.

Turn left on Mammoth Cave Street (Hwy. 70)

CCCC is approx. 1/2 mile on left

Approx. 80 miles from Louisville Int'nat'l. Airport

Approx. 100 miles from Nashville Int'nat'l.

Airport

for map go to : <http://www.cavecity.com/>

For hotel information go to same website

Hotels holding blocks of rooms until Sept 1st :

Cave City ... exit 53

Super 8            \$45 + tax/night

Comfort Inn       \$49 + tax/night

Horse Cave ... exit 58 (5 miles north of Cave City)

Hampton Inn      \$59 + tax/night

*for discounted rates mention:*

*"Energy Services Coalition"*

National Park lodging option *(no discounted rate)*

Mammoth Cave National Park (10 miles west of Cave City)

Mammoth Cave Hotel approx. \$55 + tax/night

return address:

**Kentucky Division of Energy  
663 Teton Trail  
Frankfort, KY 40601**



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